

List of Courses MBA (E & I) 2018-20

First Year

Term 1

Corse Code	Course Name	Credits
EI-502	Energy and Infrastructure Sector - Technology and Management perspective I	1.5
AC-503	Accounting for Managers	1.5
AC-504	Financial Statement Analysis and Reporting	1.5
EC-501	Managerial Economics I	3.0
MM-501	Marketing Management I	3.0
GM-501	Business Communication I	3.0
OB-503	Organizational Theory & Design	3.0
OM-501	Operations Management I	3.0
QM-501	Quantitative Methods I	3.0
Total Credits		22.5

Term 2

Corse Code	Course Name	Credits
EI-503	Energy and Infrastructure Sector - Technology and Management perspective II	1.5
MM-502	Marketing Management II	3.0
AC-502	Cost & Management Accounting	3.0
FN-501	Financial Management I	3.0
HR-501	Human Resource Management	3.0
IS-501	Management Information Systems	1.5
IS-502	Managerial Computing	1.5
FN-502	Excel Based Business Modelling	1.5
EC-504	Managerial Economics II	1.5
OM-503	Operations Research	1.5
IP-501	Group Project on Industry (To Be Done in Term-II: Technological Aspects & Term-III Commercial Aspects)	1.5
Total		22.5

Term 3

Corse Code	Course Name	Credits
EI-501	An Introduction to E & I Sector – a Business Perspective	1.5
GM-502	Business Communication II	3.0
GM-503	Business Research Methods	1.5
FN-503	Financial Management II	3.0
EC-502	Macroeconomics	3.0
OM-502	Operations Management II	3.0
OB-501	Organizational Behaviour	3.0
QM-502	Quantitative Methods II	3.0
IP-501	Group Project on Industry (To Be Done in Term-II: Technological	-----

	Aspects & Term–III Commercial Aspects)	
	Total	21

Note: First Year MBA (E & I) Total Credits 66.0 + 3.0 Credits Summer Internship

Second Year

Core Course

Corse Code	Course Name	Credits	Term
GM-601	Corporate Strategy	3.0	Term IV
OM-604	Project Management	3.0	Term IV
GM-607	Entrepreneurship	1.5	Term V
GM-605	Legal Aspects of Business	3.0	Term V
GM-608	International Business Management	1.5	Term VI
FN-610	Management Control System	3.0	Term VI
	TOTAL	15.0	

Electives (Total 30 Credits to be earned)

Energy & Infrastructure Discipline Elective Courses

(Maximum total Credits available= 37.5 spread over 22 electives; Minimum 24.0 Credits to be earned within this stream of courses)

Corse Code	Course Name	Credits	Term
MM-601	Brand Management in E&I Sector(M)	1.5	Term IV
MM-602	Business of LNG (M)	1.5	Term IV
EC-602	Carbon Finance (F)	1.5	Term IV
FN-602	Energy Trade & Risk Management (F)	3.0	Term IV
EI-602	International Maritime Affairs in E&I Sector (O and M)	1.5	Term IV
OM-608	Managing Oil & Gas Contracts (O)	1.5	Term IV
OM-615	Managing Refineries (O)	1.5	Term IV
EI-604	Managing Renewable Energy Business	1.5	Term IV
EI-603	Power Sector Management	1.5	Term IV
EC-603	Pricing of Energy Products (F)	1.5	Term IV
MM-609	CGD Business(M)	1.5	Term V
FN-608	Energy Financing (F)	3.0	Term V
IS-601	Information System in Energy Value Chain (O)	1.5	Term V
OM-602	Managing Oil & Gas Business Operations (O)	1.5	Term V
MM-604	Marketing of Petroleum Oil Lubricants(M)	3.0	Term V
AC-601	Oil & Gas Accounting & Taxation (F)	1.5	Term V
OM-611	Supply Chain and Logistics Management in E&I Sector (O)	1.5	Term V
EC-601	Energy Economics (F)	1.5	Term VI
GM-606	Energy Laws	1.5	Term VI
EI-601	Enterprise Asset Management (O)	1.5	Term VI

HR-606	Health, Safety & Environment Management (O/H)	1.5	Term VI
EI-605	Renewable Energy Project Management	1.5	Term VI
	TOTAL	37.5	
Note: F, M, O & H in parentheses indicate that these E&I courses are also having a secondary classification under Finance, Marketing, Operations and Human Resources areas respectively.			

Marketing Discipline Elective Courses

Corse Code	Course Name	Credits	Term
MM-608	Business to Business Marketing	1.5	Term IV
MM-610	Electronic Business	1.5	Term IV
MM-606	Managing Services Business	1.5	Term V
MM-612	Strategic Marketing in Practice	1.5	Term V
	TOTAL	6.0	

Finance Discipline Elective Courses

Corse Code	Course Name	Credits	Term
FN-617	Corporate Restructuring and Business Valuations	3.0	Term V
FN-614	International Finance	1.5	Term VI
	TOTAL	4.5	

Human Resources Management Discipline Elective Courses

Corse Code	Course Name	Credits	Term
HR-603	Training and Development	1.5	Term IV
OB-601	Managing Cross-Cultural Issues	1.5	Term V
HR-610	HR Analytics	1.5	Term VI
OB-603	Leadership Skills	1.5	Term VI
	TOTAL	6.0	

Operations Discipline Elective Courses

Corse Code	Course Name	Credits	Term
OM-601	Business Intelligence & Data Mining	1.5	Term V
OM-620	Managing Services Business	1.5	Term V
	TOTAL	3.0	

Open/General Discipline Elective Courses

Corse Code	Course Name	Credits	Term
GM-609	Business Analytics*	1.5	Term V
GM-603	Business Consulting	1.5	Term IV
EC-606	Market Structure & Game Theory	3.0	Term VI

IP-601	Course on Independent Study (CIS)	3.0	
	TOTAL	9.0	

*Would be counted for all i.e. Marketing/ Finance/Operation/HR Discipline Electives

Course on Independent Study (CIS) – 3.0 credits to be planned over two terms either IV and V or V and VI