

### Courses on MBA 1st Year [MBA 2024-26 batch]

TERM I			TERM II			TERM III		
Course Code	Course Name	Credits	Course Code	Course Name	Credits	Course Code	Course Name	Credits
24SC501T	Indian Knowledge System	1	24EI502T	Technological Aspects of Energy Sector	1	24EI503T	Experiential Learning in Energy Sector	1
24SC502T	Techno-managerial Energy Landscape	1	24FN505T	Cost & Management Accounting	2	24BA503T	Introduction to Business Analytics	1
24EI501T	Introduction to Energy Sector	1	24FN506T	Financial Management I	2	24BA504T	Statistical software for research	1
24FN501T	Accounting for Managers	1	24GM502T	Business Communication II	2	24FN507T	Financial Management II	2
24FN502T	Excel Based Business Modelling	1	24GM503T	Entrepreneurship	1	24FN508T	Capital Market Operations	1
24FN503T	Financial Statement Analysis and Reporting	1	24GM504T	Business Research Methods	1	24GM505T	Environment, Society and Governance	1
24FN504T	Managerial Economics	2	24BA502T	Management Information Systems	1	24GM506T	International Business Management	1
24GM501T	Business Communication I	2	24MM502T	Marketing Management II	1	24GM507T	Legal Aspects of Business	2
24BA501T	Managerial Computing	1	24HR502T	Organizational Behaviour	2	24HR503T	Human Resources Management	2
24MM501T	Marketing Management I	2	24OM503T	Quantitative Methods II	2	24MM503T	Marketing Management III	1
24HR501T	Organizational Theory & Design	1	24PR501T	Group Project on Technological Aspects of Industry	2	24OM504T	Operations Management II	2
24OM501T	Operations Management I	2	24SC503T	Foreign Language I	1	24LD501T	Leadership Development Lab	1
24OM502T	Quantitative Methods I	2				24PR502T	Group Project on Commercial Aspects of Industry	2
						24SC504T	Foreign Language II	1
	<b>Total</b>	<b>18</b>		<b>Total</b>	<b>18</b>		<b>Total</b>	<b>19</b>

### Proposed Courses on MBA 2nd Year [MBA 2024-26 batch]

TERM IV			TERM V			TERM VI		
Course Code	Course Name	credit	Course Code	Course Name	credit	Course Code	Course Name	credit
24GM601T	Strategic Planning and Business Policy	1.00	24OM602T	Project Management	2.00	24FN601T	Financial Investigation and Forensic Accounting	1.00
24OM601T	Operations Research	1.00	24GM602T	Strategy Implementation and Control	1.00	24FN602T	Management Control Systems	1.00
			24GM603T	Business Consulting	1.00	24GM604T	UN Sustainable Development Goals	1.00
						24LD601T	Leadership Development Lab	1.00
	Summer Internship with			Status Paper			Business Dissertation	
24PR601T	Embedded Apprenticeship	6.00	24PR603T	E&I/MKtg/Fin/HR/Operations/Business Analytics	1.00	24PR604T	E&I/MKtg/Fin/HR/Operations/Business Analytics	3.00
24PR602T	Social Internship/International Immersion	1.00					<b>High Domain Cross Electives from any area</b>	<b>2.00</b>
	<b>Specialisation:</b>			<b>Specialisation:</b>			<b>Specialisation:</b>	
	<b>E&amp;I/MKtg/Fin/HR/Operations/Business Analytics</b>	<b>5.00</b>		<b>E&amp;I/MKtg/Fin/HR/Operations/Business Analytics</b>	<b>5.00</b>		<b>E&amp;I/MKtg/Fin/HR/Operations/Business Analytics</b>	<b>2.00</b>
	<b>Total</b>	<b>14.00</b>		<b>Total</b>	<b>10.00</b>		<b>Total</b>	<b>11.00</b>

### Specialisation : E&I

TERM IV			TERM V			TERM VI		
Course Code	Course Name	credit	Course Code	Course Name	credit	Course Code	Course Name	credit
24EI621T	City Gas Distribution Business	1.00	24EI624T	Brand Management in E&I Sector	1.00	24EI629T	Carbon Finance	1.00
24EI622T	Energy Trade & Risk Management	2.00	24EI625T	Energy Financing	1.00	24EI630T	Climate Change and Sustainability	1.00
24EI623T	Marketing of Petroleum Products	2.00	24EI626T	Managing Oil & Gas Business Operations	1.00	24EI631T	Enterprise Asset Management	1.00
			24EI627T	Managing Renewable Energy Business	1.00	24EI632T	International Maritime Affairs in E&I Sector	1.00
			24EI628T	Power Sector Management	1.00	24EI633T	Managing Oil & Gas Contracts	1.00
						24EI634T	Oil & Gas Accounting & Taxation	1.00
						24EI635T	Pricing of Energy Products	1.00
	<b>Total Credit</b>	<b>5.00</b>		<b>Total Credit</b>	<b>5.00</b>			

### Specialisation : Marketing

TERM IV			TERM V			TERM VI		
Course Code	Course Name	credit	Course Code	Course Name	credit	Course Code	Course Name	credit
24MM621T	Business to Business Marketing	1.00	24MM626T	Integrated Marketing Communications	1.00	24MM631T	Digital Marketing	1.00
24MM622T	Consumer Behaviour	1.00	24MM627T	Managing Services Business	1.00	24MM632T	Electronic Business	1.00
24MM623T	International Marketing	1.00	24MM628T	Marketing Analytics	1.00	24MM633T	Strategic Marketing in Practice	1.00
24MM624T	Marketing Research and Information Systems	1.00	24MM629T	Sales and Distribution Management	1.00			
24MM625T	Retail Management	1.00	24MM630T	Strategic Brand Management	1.00			
	<b>Total Credit</b>	<b>5.00</b>		<b>Total Credit</b>	<b>5.00</b>			

### Specialisation : Finance

TERM IV			TERM V			TERM VI		
Course Code	Course Name	credit	Course Code	Course Name	credit	Course Code	Course Name	credit
24FN621T	Derivatives & Risk Management	1.00	24FN624T	FinTech and Block Chain	1.00	24FN629T	Corporate Taxation and Financial Planning	2.00
24FN622T	Investment Analysis and Portfolio Management	2.00	24FN625T	International Finance	1.00	24FN630T	Wealth Management	1.00
24FN623T	Management of Financial Services	2.00	24FN626T	Management of Banking Operations	1.00	24FN631T	Introduction to International Financial Services Centres	1.00
			24FN627T	Project Financing	1.00			
			24FN628T	Corporate Restructuring and Business Valuations	1.00			
	<b>Total Credit</b>	<b>5.00</b>		<b>Total Credit</b>	<b>5.00</b>			

### Specialisation : HR

TERM IV			TERM V			TERM VI		
Course Code	Course Name	credit	Course Code	Course Name	credit	Course Code	Course Name	credit
24HR621T	Creativity and Innovation Management	1.00	24HR625T	Compensation & Benefits Management	1.00	24HR629T	Health, Safety & Environment Management	1.00
24HR622T	Industrial Relations & Labour Law	2.00	24HR626T	Human Resource Analytics	1.00	24HR630T	Machine Learning and HR Analytics	1.00
24HR623T	Managing Cross-Cultural Issues	1.00	24HR627T	Leadership Skills development	2.00	24HR631T	Python for HR decisions	1.00
24HR624T	Recruitment & Selection	1.00	24HR628T	Training & Development	1.00	24HR632T	Visualization Tools for HR analytics	1.00
	<b>Total Credit</b>	<b>5.00</b>		<b>Total Credit</b>	<b>5.00</b>			

### Specialisation : Operations

TERM IV			TERM V			TERM VI		
Course Code	Course Name	credit	Course Code	Course Name	credit	Course Code	Course Name	credit
24OM621T	Advanced Supply Chain and Logistics Mgmt.	1.00	24OM626T	Data Visualization Techniques	2.00	24OM630T	Enterprise Systems and IT Strategy	1.00
24OM622T	Business Process Re-engineering	1.00	24OM627T	Lean Six Sigma Management	1.00	24OM631T	Advanced Management Simulation	1.00
24OM623T	Contracts Management	1.00	24OM628T	Technology and Innovations Management	1.00			
24OM624T	Management Simulation	1.00	24OM629T	Total Quality Management	1.00			
24OM625T	Operations Strategy	1.00						
	<b>Total Credit</b>	<b>5.00</b>		<b>Total Credit</b>	<b>5.00</b>			

### Specialisation : Analytics

TERM IV			TERM V			TERM VI		
Course Code	Course Name	credit	Course Code	Course Name	credit	Course Code	Course Name	credit
24BA621T	Big Data Management	1.00	24BA625T	Data Visualization Techniques	2.00	24BA629T	Machine Learning for Business	1.00
24BA622T	Data Science using Python	2.00	24BA626T	Human Resource Analytics	1.00	24BA630T	Advanced Management Simulation	1.00
24BA623T	Enterprise Systems and IT Strategy	1.00	24BA627T	Marketing Analytics	1.00			
24BA624T	Management Simulation	1.00	24BA628T	FinTech and Block Chain	1.00			
	<b>Total Credit</b>	<b>5.00</b>		<b>Total Credit</b>	<b>5.00</b>			